

Walter Bilgram, Senior Partner

**Experience
on Demand**



Walter is a senior operations and engineering professional with 29 years of global experience helping companies develop world-class manufacturing processes, optimize supply chains, and improve engineering and operations' team effectiveness.

He leverages a strong technical background with highly developed leadership and relationship skills to develop and implement unique strategies in the automotive, industrial, construction and aerospace industries. Walter is passionate about aligning organizations around a common vision and forging profitable long-term client relationships.

Areas of Expertise:

**Process Improvement
& Change
Management**

**Global Supply Chain
& Quality Assurance**

Significant Results:

Professional Experience:

Education:

Facilitates effective, permanent improvements:

- Serves as lead architect for designing and implementing corporate change strategies and process improvement initiatives
- Leverages lean techniques and business scorecard systems
- Facilitates innovative, team based improvement workshops

Utilizes extensive experience to optimize supply chains, with successful engagements in North America, Europe and Asia:

- Introduces new products on a global stage
- Audits supply partners utilizing QA, Six Sigma, etc. techniques
- Implements cost-effective quality management systems
- Restructured global supply chains, logistics, and manufacturing operations that drove down manufacturing costs 20%, improved delivery performance 75%, and significantly reduced overall equipment costs for a global construction and engineering company
- Introduced new products that broke a 30-year-old process and product design paradigm and created a step change improvement in productivity and related capital costs associated with global expansion
- Used Lean Methods to implement highly effective machining and assembly processes, re-engineer large scale project management systems and dramatically reduce business process cycle times in heavy industrial and power engineering industries

Organization

- Experience on Demand
- Insituform Technologies, Inc.
- Pohlman, Inc.
- Lincoln Industrial
- Cessna Aircraft
- John Deere

Title

Partner
V.P., Engineering & Technology
V.P., Engineering & Quality
Manager of Operations & Quality
Industrial Engineering Lead
Structural Engineer/Mfg. Engineer

Bachelors of Science, Civil Engineering – University of Missouri - Rolla
Masters in Business Administration – Webster University, St. Louis